

<https://nixatinfotech.com/job/1249/>

Tele Calling Executive

Description

NixatOS is looking for enthusiastic and confident Telecalling Executives to join our growing sales team. The ideal candidate will contact potential customers, introduce our Business Management Software, generate qualified leads, schedule product demonstrations, and build strong customer relationships.

Responsibilities

- Make outbound calls to prospective customers.
- Explain NixatOS software features and benefits.
- Generate qualified sales leads.
- Schedule product demonstrations for the sales team.
- Follow up with interested customers.
- Maintain customer information in the CRM.
- Achieve daily and monthly calling targets.
- Build long-term customer relationships.
- Handle customer queries professionally.
- Coordinate with the sales and support teams.

Qualifications

- Minimum Higher Secondary (12th Pass)
- Graduate Preferred
- Freshers are Welcome
- Experienced candidates will get preference.

Job Benefits

- Fixed Salary
- Attractive Incentives
- Paid Training
- Friendly Work Environment
- Career Growth Opportunities
- Performance Bonus
- Professional Development

Hiring organization

Nixat Info Tech Pvt. Ltd.

Employment Type

Full-time

Industry

IT & Software

Job Location

Hridaypur, 700127, Kolkata, India

Base Salary

₹ 8000 - ₹ 15000

Date posted

11/07/2026